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Is Wilson a Friend?

PM-USA WEEKLY VOLUME PERFORMANCE
(MILLIONS)

	1/6/95	1/13/95	1995 YTD	Budget	DIFF
WEEKLY SALES	3,612	3,184	6,796		
LIFO PAYBACK	310	239	549		
ADJUSTED MCLANE PURCHASES	(180)	455	275		
OTHER*	405	254	659		
	4,147	4,132	8,279		

* OTHER INCLUDES PROMOTIONAL SHIPMENTS/PAYBACK, AND WHOLESALE INVENTORY REDUCTIONS.

	1/6	1/13		
In	780	145	925	925
Out	550	550	1100	1200
	230	405	-175	275

Source: https://www.industrydocuments.ucsf.edu/docs/qswj0004